2159942222 TO 916146243074

P.18

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the day and year first above written.

ZONEPERFECT NUTRITION COMPANY

Christopher P. Baker Chief Executive Officer

SURFACTANT TECHNOLOGIES, INC.

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Ba	erry D. Sear	rs		
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Harry P. Haveles

Laurence S. Chud

Steven G. Lampe

2159942222 TO 916146243074

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IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the day and year first above written.

### ZONEPERFECT NUTRITION COMPANY

By:
Christopher P. Baker
Chief Executive Officer
SURFACTANT TECHNOLOGIES, INC.
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By:
Barry D. Sears
President
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Christopher P. Baker
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Laurence S. Chud
Steven G. Lampe

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ZONEPERFECT NUTRITION COMPANY

P.20

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the day and year first above written.

By: Christopher P. Baker Chief Executive Officer
SURFACTANT TECHNOLOGIES, INC.
By:Barry D. Sears President
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Barry D. Sears
Douglas Sears
Christopher P. Baker
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Harry P. Haveles
Laurence S. Chud
Stavon G. Lampa

2159942222 TO 916146243074

P.21

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the day and year first above written.

ZONEPERFECT NUTRITION COMPANY
By: Christopher P. Baker Chief Executive Officer
SURFACTANT TECHNOLOGIES, INC.
By: Barry D. Sears President
Barry D. Sears
Douglas Sears
Christopher P. Baker
Harry P. Hayeles
Steven G. Lampe

2159942222 TO 916146243074

P.22

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IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the day and year first above written.

ZONEPERFECT NUTRITION COMPANY

By: Christopher P. Baker
Chief Executive Officer

SURFACTANT TECHNOLOGIES, INC.

3y:	·	
Barry D. Sears President		
Barry D. Sears	-	
Douglas Sears		
Christopher P. Baker		

Harry P. Haveles

Laurence S. Chud

Steven G. Lamne

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ANASAZI PARTNERS

By C.P. BAKER, INC.

General Partner

By: Christopher P. Baker

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Schedule 1

### Common Stock of ZonePerfect Nutrition Company as of October , 2001

		Shares of Class A Common Stock
Investor		<u>Johnnon Joven</u>
Barry D. Sears		385
Douglas Sears		205
Surfactant Technologies, Inc.		130
-Christopher P. Baker		260
CP Baker & Company	v	17
Harry P. Haveles		30
Anasazi Partners		948
Laurence S. Chud		80
Steve Lampe		45
TOTAL SHARES		2100

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Schedule 2

### Additional Retained Assets

- All rights in and to any works of authorship created by or for the Company by either BDS or DS in the scope of his employment by the Company during the Designated Period. The Parties acknowledge and agree that such works of authorship do not include the Books and, further, do not include any other additional works other than such other additional works authored or co-authored by BDS during the Designated Period that were created specifically for the Company within the scope of BDS's employment.
- 2. All rights in and to any royalties generated from the sale of (a) the Eicotec Nutrition Bar and all similar bars, (b) the Eicozone Nutrition Bar and all similar bars, (c) the Biozone Nutrition Bar and all similar bars, (d) the Eicopro product and all similar products, and (e) the Eicoderm and all similar products received or earned by the Company for sales of such products during the period from September 19, 1996 through the Closing Date.
- 3. All rights of BDS or STI in and to royalties received or earned during the period from September 19, 1996 through the Closing Date and attributable to the product called the Zone Calculator endorsed by BDS.
- 4. All rights of BDS or STI in and to any computer software created or developed by BDS or STI for the Company during the Designated Period.
- 5. All rights of any of the Selling Shareholders in and to any products (other than Skin Assets) created by or for the Company by any of the Selling Shareholders during the Designated Period (including, without limitation, any such products created or developed for the Company by either BDS or DS in the scope of his employment by the Company during the Designated Period), including, without limitation, any nutrition bars that are based upon or otherwise similar to the product formulations or other know-how related to the Eicotec Nutrition Bar, the Eicozone Nutrition Bar and the Biozone Nutrition Bar.
- 6. Anything in Sections 1, 4 or 5 of this Schedule 2 to the contrary notwithstanding, in no event shall the Company retain or obtain any right, title or interest, pursuant to Section 2(c) of the Agreement and this Schedule 2, in and to any of the Assets (except the Retained Assets specified in Section 2(c)(ii) of the Agreement), the Other Sears Assets, the Skin Assets or in and to any of the materials delivered by BDS and accepted by the Company as of the date hereof, which materials consist of (a) 175 pages of PowerPoint slides or similar presentation materials, and (b) 183 pages of various columns, responses and answers posted on the web site at drsears.com.

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Schedule 3

Assigned Registration

Mark Country Registration Number

ZONE DIET Japan 4160723

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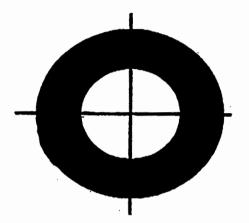
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Schedule 4

Design Element

[see attached]

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### **EXHIBIT C**

Calendar of Events Food Blocks Database Mini-Block Guide Body Fat Calculator Resources

ZonePerfect Quick Start Kit



Zoner effectivom: The Official Zone Diet Website - Getting Started





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Zone Diet

Getting Started

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Sign me up!

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Dining Out

Exercise Suggestions Exercise and the Zone Why Omega 3 Fish Oil? The Importance of Dietary Fat Let's Make A Zone Mea The Zone Block Method The Eyeball Method

Shopping in the Zone

ZonePerfect Nutrition

Fine Tuning

it into your life to make immediate, healthy changes in the way you live. understand steps, how and why it works, and most importantly, how you can incorporate then this guide is for you. Here we'll teach you the concepts of the Zone in small easy to the Zone, or have heard about the Zone from friends but aren't sure what it's all about, Hello, and welcome to the ZonePerfect Nutrition's Getting Started Guide. If you're new to

The ZonePerfect Nutrition Program and the Zone Diet

Document 16-3

achieve and maintain their health and fitness goals. The ZonePerfect Nutrition Program was developed to help people quickly and easily

originally developed by Barry Sears, PhD. This science-based nutrition program harnesses the powerful, almost drug-like effects of food, to position your body within a hormonally controlled "Zone" 24 hours a day. The centerpiece of the ZonePerfect Nutrition Program is the Zone Diet, which was

Zone Success Stories! Online Glossary

Frequently Asked Questions ZonePerfect Snack Guide Seven Day Meal Plans Appendixes

# Premium Services

Metro Diet NYC

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Zoner errect. Com: The Official Zone Diet Website - Getting Started

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## Other Services

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> and I'm working on becoming a 14. That wouldn't have been possible without the Zone - It just wouldn't have happened." impressive to me is the size loss. When I started the Zone I was a size 24, now I am a solid 16, "To this point, I have lost about 65 pounds. More

Michelle Johnson

Information Center: 1-800-390-6690 The Zone

## Food as A Drug

and weight gain or loss. Over time, uncontrolled insulin levels will have a negative impact on your overall health and well being. See the section, The Science Behind the Zone to discover why. We believe that significant swings in insulin levels affect mood, endurance, mental acuity you eat and how you eat has a powerful effect on your physiology and health. If you're like most people, you're aware of (and have probably tried) lots of various diets. These food as a 'drug' which dramatically affects your body's production of the hormone insulin Diet doesn't count calories at all! Instead of emphasizing calories, the Zone diet views diets treat food as a source of calories, which must be counted and restricted. The Zone You've probably heard the expression, "You are what you eat." It's absolutely true. Wha

simple. Each component is important by itself, but to really get the full benefit of the each key in detail. ZonePerfect program, you need to combine them into a total health package. Let's look at fats, 3)supplementation of diet with Omega-3 fish oils, and 4) exercise. It's just that The Four Keys to Entering the Zone
There are four key elements to the program:1) the Zone diet, 2) the use monounsaturated

### Related Links:

Start Kit, the fastest and easiest way to enter the Zone! New to the Zone and the Zone Diet? Learn more about the official ZonePerfect Quick

number 1-800-390-6690 and ask to speak to a For more information, please call our TOLL-FREE Zone Associate.



LonePerfect.Com: The Official Lone Diet Website - Getting Started

Page 3 of 3



If you've enjoyed this column, and would like to know more about the Zone Diet and the ZonePerfect Nutrition Program, may we suggest & Easy Video? the ZonePerfect Nutrition Program Made Simple

In this 56 minute information-packed video program, Dr. Kahl takes a visual step-by-step lessons. It also includes a daily schedule to start approach to explaining the Zone Diet and the ZonePerfect Nutrition Program in simple and easy

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you right away.

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The Zone Center: 1-800-390-6690





ZonePerfect Puddings Omega 3 Supplement Books and Videos ZonePerfect Baking Mixes Protein Powder Supplement ZonePerfect Shake Mixes Antioxidant Supplement ZonePerfect Nutrition Drinks ZonePerfect Meals Your Zone Quick Start Kit! ZonePerfect Nutrition Bars

The Soy Zone

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Zone Made Simple & Easy ZonePerfect CookBook

Food Measuring Scale Power Mixer

# Customer Service

ZonePerfect Guarantee 100% Safe Guarantee

# **Premium Services**

In The Zone Delivery Canada DietDelivery Canada Metro Diet NYC

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Book

Take a Sneak Peak!

E

Balance Your Hormone and Insultan Avoid the Dangers of Bad Carbay

Enter the Zone

# Resources You Need to Enter the Zone Quickly and Easily!

original Zone books by Dr. Barry Sears, to the Gourmet Prescription cookbook, to the Our complete line of books and tapes will make you a Zone expert in no time. From the Zone quickly and easily. videotape "The Zone Made Simple and Easy", we've got everything you need to enter the

nothing else is available. For which, I'M VERY simply provide an easy access to enter the Zone when vegetable industry and the meat industry. Your products from the supermarket. If anything, you are helping the individuals to use regular food, the stuff that comes You don't do that! On the contrary, you encourage their products (dinners, lunches, 'magic pills, etc...) individuals that the only way to lose weight is to BUY Most other diet corporations encourage and tell I'm a PROUD supporter of your products."

The Soy Zone Price: \$15.20 Contains: 1 Book

Buy it now!

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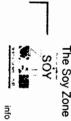
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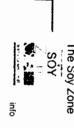
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## Other Services

ZonePerfect: The Official Zone Diet Website - Education Materials

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Dr. Barry Sears reveals his healthiest Zone diet yet and along the way provides stunning new scientific findings on the disease-fighting and anti-aging benefits of soy

Information Center: 1-800-390-6690 The Zone

ZonePerfect CookBook Price: \$16.95 Contains: 1 Book

ğ Book



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Take a Sneak Peak!

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and delicious way to eat the ZonePerfect way! from fats. The recipes are conveniently designed into three cooking methods to fit all lifestyles. Now there's a quick, easy of calories from proteins, 40% from carbohydrates, and 30% recipes, developed in conjunction with two natural food chefs. Each follows the ZonePerfect balanced portion ration of 30% In this book, Kristy provides some of her favorite ZonePerfect

Made Simple & Easy Price: \$19.95 Contains: 1 Video

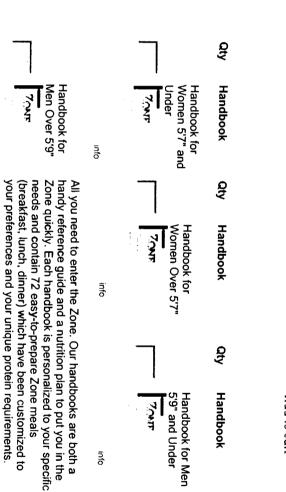
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Simple & Easy The Zone Made 7201

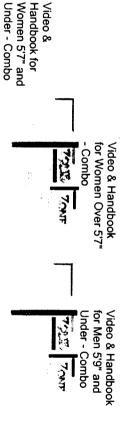
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Program. Join Dr. Paul Kahl as he shows you in less than 60 minutes everything you need to know about the ZonePerfect Nutrition



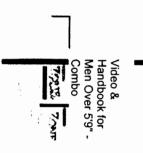


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ZonePertect: The Official Zone Diet Website - Education Materials



The ZonePerfect Handbook and video are specifically designed to complement each other. When used together they make understanding and getting into the Zone simple and easy.

Comments and Questions?

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